

Hoshino Resorts TOMAMU Ski Area

Terms and Conditions for Use of Commercial Registration System

2026/2027

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1. Purpose

The Hoshino Resorts TOMAMU Ski Area (hereinafter referred to as “the Ski Area”) Commercial Registration System (hereinafter referred to as “the Commercial Registration System”) is an initiative to enhance customer safety and enjoyment by maintaining a high level of quality in the experiences offered at the Ski Area. Persons using the Commercial Registration System (hereinafter referred to as “Registrants”) shall comply with the provisions of these Terms and Conditions.

2. Definitions

In these Terms and Conditions, unless the context requires otherwise, the following terms shall have the meanings set forth below.

(1) Commercial Registration System

Refers to a license permitting profit-making activities within the Ski Area.

(2) Profit-Making Activities

Refers to lessons conducted using the facilities or slopes of the Ski Area by individuals or companies, regardless of whether participation is paid or free.

(3) Snow Sports School

Refers to an organization, company, or individual that provides instruction in skiing, snowboarding, or similar activities within the premises of the Ski Area.

3. Registration with the Commercial Registration System

To register with the Commercial Registration System, the conditions set forth in the following section must be met, and registration may be revoked if these conditions are not satisfied.

4. Registration Conditions

1. The registration conditions for the Commercial Registration System are as follows.

However, if profit-making activities are conducted for tourists accompanied by tour guides from overseas travel agencies, and such tour guides conduct these activities during a short stay of six days or fewer at the Ski Area, items (3) and (10) shall not apply.

- (1) Must be enrolled in third-party liability insurance (minimum coverage of 200 million JPY per accident).
- (2) Must employ staff at the Ski Area who can communicate in Japanese full-time and establish a system capable of responding to emergencies such as accidents or injuries occurring at the Ski Area. In addition, staff responsible for Japanese-language support shall possess Japanese-language proficiency at the N1 level of the Japanese-Language Proficiency Test (JLPT), J1 level of the Business Japanese Proficiency Test (BJT), or an equivalent level.
- (3) When a new applicant submits a registration application, the minimum required number of registrations shall be ten (10) or more, and the applicant must purchase ten (10) or more commercial season passes. Applicants shall also provide proof that there are no issues with their record of activities and business operations at other ski resorts. Instructors may be

registered with only one (1) certified school, and duplicate registration is not permitted. If the required number of instructors is not registered by December 15, 2026, certification shall be revoked.

- (4) The representative (principal) of the snow sports school must hold a qualification equivalent to or higher than the Japanese and international instructor license ISIA Certification Level 2, and all instructors employed under their supervision must possess one of the following snow sports qualifications issued by a Japanese or international ski and snowboard governing body. In addition, the representative (principal) must also be stationed locally full-time.
- (a) International Instructor License ISIA Certification Level 1 or higher
(<https://isia.ski/members>)
 - (b) SAJ or JSBA Level 1 or higher
 - (c) SIA Stage 1 or higher
- (5) All employees and instructors employed or subcontracted by the Registrant must either hold valid legal authorization to work in Japan or be exempt from such authorization requirements.
- (6) All employees and instructors employed or subcontracted by the Registrant must not engage in any acts that violate laws or regulations in Japan.
- (7) All instructors must wear uniforms designated by the Registrant that display the group name while on duty.
- (8) All instructors must purchase and use commercial lift tickets issued by the Ski Area.
- (9) Registrants must operate and publicly maintain a website that provides an overview of their business.
- (10) Registrants must respect the lesson pricing of the Ski Area's official school and set sales prices of at least 15,250 JPY per hour (7,625 JPY per 30 minutes), as shown in the table below.

Number of Participants	1 person	2 persons	3 persons	4 persons	5 persons
Lesson Duration					
30 minutes	7,625 JPY	9,750 JPY	11,875 JPY	14,000 JPY	16,125 JPY
60 minutes	15,250 JPY	19,500 JPY	23,750 JPY	28,000 JPY	32,250 JPY
90 minutes	22,875 JPY	29,250 JPY	35,625 JPY	42,000 JPY	48,375 JPY
120 minutes	30,500 JPY	39,000 JPY	47,500 JPY	56,000 JPY	64,500 JPY

* For lessons longer than 120 minutes, fees shall be calculated by adding amounts in the same manner as shown in the table above.

5.Exemptions

Registration with the Commercial Registration System is not required in the following cases.

- (1) When a school teacher provides temporary or short-term instruction to students as part of their school classes.
- (2) When instruction is conducted as part of the activities by a local youth sports club or ski federation.
- (3) Hoshino Resorts TOMAMU's officially recognized snow sports schools.
- (4) Club Med Tomamu's snow sports schools.
- (5) When accompanying customers solely for tour guidance purposes, with no lesson activities included.
- (6) When prior permission has been granted at the sole discretion of Hoshino Resorts TOMAMU.

6.Code of Conduct

Registrants must comply with the following requirements.

- (1) Registrants must operate in compliance with Japanese laws and regulations.
- (2) Registrants must cooperate with the Ski Area's operations and follow its instructions.
- (3) Registrants must comply with the Ski Area Terms and Conditions for Use as well as these Terms and Conditions.
- (4) Registrants must not enter closed courses or restricted areas.
- (5) Registrants must continually strive to improve the quality of their instructors.
- (6) When conducting lessons, course use must be limited to the methods approved by the Ski Area.
- (7) When conducting profit-making activities, Registrants must purchase a commercial lift ticket (including season passes) and wear the accompanying armband.
- (8) Registrants must not disclose to third parties any details of communication with the Ski Area or information related to the Commercial Registration.

7.Warnings and Revocation of Registration

To protect the quality of the customer experience and the Registrants, a warning will be issued to the Registrant who conducts profit-making activities in violation of Section 4. Registration Conditions or Section 6. Code of Conduct. If the warning is not heeded, registration will be revoked. In such cases, no refunds will be issued under any circumstances or for any reason.

8.Crackdown on and Response to Unregistered Activities

1. Conducting profit-making activities within the Ski Area without registration under the Commercial Registration System is prohibited. Staff may verify lift tickets and confirm the following items:
 - (a) Type of lift ticket
 - (b) Holder's name and face photograph
 - (c) Lift ticket WTP number
2. If an individual or company is found to be conducting profit-making activities without registration, the season pass or lift ticket used by that individual or company for the current season will be invalidated, and a fine of 300,000 JPY will be imposed.

Furthermore, the individual or company will be permanently prohibited from entering or using the Ski Area. In such cases, no refunds will be issued for season passes or lift tickets under any circumstances.

3. To prevent unregistered individuals from engaging in profit-making or sales promotion activities, the Ski Area may conduct a crackdown on violations by users (including collecting evidence through photographing or other means).

9.Compensation for Damages

1. The Ski Area shall bear no liability for any damages incurred by Registrants, lesson participants, or other third parties (hereinafter referred to as "Third Parties") arising from the use of the Ski Area, except in cases caused by the intent or negligence of the Ski Area.
2. If a Third Party files a complaint or claim against the Ski Area in connection with a lesson, the Registrant shall cooperate toward the resolution of the matter.

10. Regarding Lessons

Registrants must comply with the following items when conducting lessons under all circumstances.

- (1) All staff conducting lessons must meet the standards specified in Section 4. Registration Conditions.
- (2) Instructors conducting lessons must always wear an armband (one armband per person).
- (3) Lessons must be conducted with priority given to general guests (skiers and snowboarders), and mutual courtesy must be observed with other groups.
- (4) On slopes and courses, rules and manners must be observed in accordance with the "Hoshino Resorts TOMAMU Ski Area Terms and Conditions for Use."
- (5) Registrants must report the number of accepted lessons and participants for each month to the designated Hoshino Resorts TOMAMU Ski Area representative by the 10th of the following month.
- (6) The meeting place for lessons shall be at the location specified by the Ski Area (except where the meeting place has been designated by the customer).
- (7) During staff breaks before and after lessons, staff shall use the locations designated by the Ski Area and shall not take breaks in areas reserved for customers.

11. Fees

Commercial Lift Ticket	Commercial Season Pass	259,000 JPY	Non-transferable / Non-lendable
	Commercial 1-Day Ticket	39,000 JPY	Non-transferable / Non-lendable

Other	Season Pass Reissue Fee	3,000 JPY	
	Armband Reissue Fee	10,000 JPY	

<Notes Regarding Fees>

1. All prices include tax.
2. Commercial lift tickets may be purchased only by those registered with the Commercial Registration System. Please present identification and certification documents at the time of purchase.
3. Please note that general season pass benefits and discounts do not apply when using commercial lift tickets.
4. The commercial season pass must bear the Registrant's name, the armband must display the Registrant's management number, and transfer or lending of them to anyone other than the Registrant is not permitted.
In the event of loss or damage to a commercial lift ticket, a reissue fee of 3,000 JPY will be charged, and for loss or damage to an armband, a reissue fee of 10,000 JPY will be charged.
5. Payment of fees must be made either on-site on the day of reception or by advance payment at least three (3) days prior.

12. Registration Method

The procedures for registration with the Commercial Registration System are as follows.

- (1) Reception Location: Resort Center Ticket & Information Counter

* Reception Hours: 13:00 to 16:00

- (2) Reception Services: Commercial Registration / Commercial Lift Ticket Sales

- (3) Registration Method: For commercial registration, please visit the reception location to complete the procedure. Please make a reservation for your reception date in advance. Send the following required documents by email at least seven (7) days before the reception date:

(i) Application for Permission, (ii) Staff list with face photographs, (iii) Qualification certificate and identification (driver's license, residence card, etc.), (iv) Copy of third-party liability insurance policy, and (v) Photograph of uniform. After reviewing your documents, we will contact you regarding approval or denial of registration.

On the reception day, please visit the reception location during reception hours. After verifying the required documents and receiving payment, a commercial lift ticket and armband will be issued directly to the instructors. (Payment must be made either on-site on the day of reception or by advance payment at least three (3) days prior.)

- (4) Contact Information: Phone: 0167-38-2111, Email: ski@slowtomamu.co.jp

13. Notes Regarding Registration Method

1. Registration requires a reservation at least seven (7) days in advance, and commercial lift

tickets and armbands will be prepared on the reception day.

2. When conducting profit-making activities, the dedicated commercial lift ticket armband must be worn.
3. Commercial lift tickets and dedicated armbands must be returned after the season ends. A fee of 10,000 JPY (tax included) will be charged for any lost commercial lift ticket armbands.
4. Only Registrants listed on the staff list may purchase and use commercial lift tickets.
5. The sale or use of commercial lift tickets may be restricted depending on activity content, purpose, location, or other factors.
6. No refunds will be issued under any circumstances in the event of cancellation of commercial registration.
7. The Ski Area may refuse registration if the applicant falls under any of the following:
 - (a) The number of Registrants has reached the capacity set by the Ski Area.
 - (b) As a result of the review, the applicant's business activities are deemed incompatible with the Ski Area's operational policies, or the applicant is judged ineligible for registration.

14. Governing Law and Jurisdiction

These Terms and Conditions shall be interpreted in accordance with Japanese law, and all disputes related to these Terms and Conditions shall be subject to the exclusive jurisdiction of the Tokyo District Court as the court of first instance.

15. Amendment of These Terms and Conditions

These Terms and Conditions constitute standard terms and conditions under the Civil Code, and each provision of these Terms and Conditions may be amended in accordance with the Civil Code if it is deemed to conform to the general interests of Registrants or if there is a reasonable reason requiring change.

Amendments to these Terms and Conditions shall apply from the designated effective date after the changes have been published on this website.

Supplementary Provisions

Date of Last Amendment

Publication: June 20,
2026

Effective Date: June 20,
2026